

Course	MBA	
Semester	3	Strategic Marketing Management
Total Marks:	15	

## Q.1. Write answers for any two questions from below. (5 marks each – Word limit – 500)

- A. Explain portfolio management analysis in detail.
- **B.** What are the Film marketing strategies? Explain in detail.
- **C.** Explain the organizational framework of BHEL in detail.

## Q.2. Write short notes on all of the following topics (1 mark each - Word limit - 100)

- A. Explain planning process.
- B. Define threats.
- **C.** Define distribution channel.
- **D.** What is confusing strategy?
- E. What is national border?



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## Q.1. Write answers for any two questions from below. (5 marks each – Word limit – 500)

- **A.** Explain the aspects of Strategic marketing.
- **B.** Explain competitive dynamic Theory in detail.
- **C.** What is Market Orientation? Explain in detail.

## Q.2. Write short notes on all of the following topics (1 mark each - Word limit - 100)

- **A.** What is risk analysis?
- **B.** Define customer satisfaction.
- C. Define Strategy.
- D. Target Audience Barrier
- **E.** Explain interpersonal harmony.